

## MICHELIN AUSTRALIA PTY LTD GENERAL TERMS AND CONDITIONS OF SALE (effective July 2024)

Any order for Products or, where applicable, signature of these General Terms and Conditions, is Purchaser's unreserved acceptance of all provisions of these General Terms and Conditions. Michelin Australia Pty Ltd (Michelin) and Purchaser are referred to individually as a "Party" and collectively as the "Parties". Unless the context otherwise requires, a reference to one gender shall include a reference to the other genders.

### 1. INTERPRETATION

The following expressions have these meanings in these Conditions unless the contrary intention appears. "Affiliate" an entity that is controlled by, controlling, or under common control with one of the Parties.

"Agreement to Issue Recipient Created Tax Invoice" means the Agreement to Issue Recipient Created Tax Invoice published by Michelin Australia. Michelin Australia reserves the right to amend the terms and conditions of the Agreement to Issue Recipient Created Tax Invoice at any time. Any such amendments shall be binding on the Purchaser 14 days after Michelin Australia has issued written notice to the Purchaser of the applicable amendments.

"Business Day" means a day (not being a Saturday or Sunday) on which banks are open for general banking business in the State or Territory where the Purchaser carries on business.

"Marks" the Michelin trademarks, trade names, common law rights, logos, slogans, signs, domain names, subdomains, keywords, and related goodwill.

"Change in Law" means:

- (1) the introduction, amendment or repeal of any Law;
- (2) the imposition by an Authority of any tax, levy, duty, imposts or charge not in force as at the Commencement Date;
- (3) any variation to the rate of any tax, levy, duty, impost or charge prevailing as at the Commencement Date; or
- (4) any variation in the basis of calculation of any tax, levy, duty, impost or charge prevailing as at the Commencement Date.

"Conditions" means Michelin Australia's Conditions of Sale, as set out in this document.

"Credit Terms" means the Credit Terms published by Michelin Australia, as amended from time to time in Michelin Australia's discretion. Any such amendments shall be binding on the Purchaser only from the date Michelin Australia has issued written notice to the Purchaser of the applicable amendments.

"Purchaser Data" means the Purchaser's Technical Data and personal data.

"Electronic Transmission" any form of communication, not directly involving the physical transmission of paper, that creates a record that may be retained, retrieved, and reviewed by a recipient thereof, and that may be directly reproduced in paper form by such a recipient through an automated process, provided that the transmission is secure and all actions are tracked and recorded by a reliable system, such record being able to be retained, retrieved and reproduced by the recipient and the sender.

"GST" means any tax including any additional tax imposed on the supply of or payment for Products or services which is imposed or assessed under A New Tax System (Products and Services Tax) Act 1999, and all related and auxiliary legislation, or any other law imposing a GST.

"Insolvent" means any of the following: bankrupt, files a debtor's petition or enters personal insolvency arrangement, has voluntary administrators, liquidators, provisional liquidators, controllers, receivers or receivers and managers appointed (including any court appointed receiver).

"Law" means any law, by-law, statute, regulation, ordinance, judgment, rule of common law or equity, condition of any authorisation or rule of an applicable stock exchange, as amended, consolidated or replaced.

"Michelin Affiliate" means the ultimate holding company of Michelin Australia and any corporation in which it has a direct or indirect shareholder interest.

"Michelin Australia" means Michelin Australia Pty Ltd ABN 84 006 761 628 of 51-57 Fennell Street, Port Melbourne, Victoria.

"Michelin Group" entities controlled by Compagnie Generale des Etablissements Michelin, 23 Place des Carmes Déchaux 63000 Clermont Ferrand, registration no. 855 200 887.

"Michelin Australia Warranty" means the warranty offered by Michelin Australia to consumers that the Products used in normal service and in accordance with the manufacturers' maintenance recommendations and safety warnings, and subject to condition 6.6 below, are covered by a warranty against defects in workmanship and materials. The Michelin Australia Warranties are available at, [Michelin Vehicle Au Warranty](#), [I Michelin Tyre Dealers In Australia](#), whichever applies, <https://business.michelin.com.au/help-advice/documents#trucks-and-buses> and whichever applies, <https://business.michelin.com.au/help-advice/documents#earthmovers>

"Order" any purchase order detailing the Products to be supplied by Michelin to Purchaser upon Michelin's acceptance in accordance with Clause **Acceptance of orders**, Clause 3.2

"PPSA" means the *Personal Property Securities Act 2009* (Cth).

"PPS Register" means the Personal Property Securities Register established under the PPSA.

"Products" means products or services sold by Michelin Australia to the Purchaser.

"Purchaser" means a person who purchases Products.

"Purchaser Principal" means the effective owner or controller of the Purchaser's business.

"Relevant Collateral" means Collateral which is the subject of a Security Interest granted under these Conditions.

"Security Interest" has the meaning given in the PPSA.

"Taxes" means taxes, levies, imposts, deductions, charges, withholdings, and duties imposed by any authority (including, without limitation, stamp and transaction duties) (together with any related interest, penalties, fines and expenses in connection with them), except if imposed on the overall net income of Michelin Australia.

"Technical Data" means all data entered by Purchaser and/or Michelin on Purchaser's behalf (excluding personal data) in relation to the Products offered by Michelin, directly or indirectly relating to tyres and/or vehicles and/or their use, as well as any recommendations relating to Purchaser's fleet or business.

### 2. CONDITIONS OF SALE

These Terms and Conditions form the basis upon which Michelin Australia will deal with, on a non-exclusive basis, and sell Products to a Purchaser insofar as these conditions have not been modified or varied by any other agreement signed between the Purchaser and Michelin Australia. Michelin Australia may vary these Conditions from time to time. Any such amendments shall be binding on the Purchaser 14 days after Michelin Australia has issued written notice to the Purchaser of the applicable amendments. The placement of an order by the Purchaser will be deemed acceptance of these Conditions.

### 3. ORDERS AND DELIVERY

#### 3.1 Placement of orders

The Purchaser must place orders for Products in accordance with these Conditions and otherwise Michelin Australia's ordering procedures and policies, including online via Michelin's designated ordering platform; Michelin Purchaser Service; Michelin's representatives, (or as notified to the Purchaser by Michelin Australia from time to time). Orders are binding on the Purchaser and may not be cancelled without Michelin Australia's written consent. The Purchaser agrees that each order it places is a representation by it that it is solvent and able to pay its debts as and when they fall due. Purchaser represents, warrants, and certifies that Products purchased from Michelin are for resale or direct use in the ordinary course of Purchaser's business, and that Purchaser is registered for tax purposes and required to collect and remit, any and all applicable sales or use taxes, or tire waste/recycle fees incurred in any such resale transactions.

Michelin does not warrant that any online platform used to order Products (or any data or information made available through such platform) will be uninterrupted, secure, accurate, complete, error free, free of viruses or harmful code or compatible with or work with other systems, software or services, nor does it make warranty as to the results that may be obtained from the use of the platform.

#### 3.2 Acceptance of orders

Michelin Australia may accept or reject orders placed by the Purchaser in whole or in part in its absolute discretion and freely allocate available Product, using reasonable efforts to fulfill orders, to Purchasers. To the extent permitted by applicable mandatory law, Michelin Australia may suspend, cancel or modify delivery of Products, based on the availability of the Products, or refuse to accept orders if the Purchaser is overdue in making any payment due to Michelin Australia, has reached its credit limit, if any contract between Michelin Australia has been breached, expired or terminated or the Purchaser is or may, in Michelin Australia's reasonable opinion, become Insolvent.

#### 3.3 Delivery

- (1) All deliveries will be made to pre-agreed locations and will be facilitated in accordance with the rates set out in the delivery schedule of Michelin Australia. Michelin Australia reserves the right to change the rates at any time upon written notice to the Purchaser, or by publication on the Michelin Australia

website together with notice of such publication to the Purchaser. Any changes to the pre-agreed locations by the Purchaser may attract additional administrative charges payable to Michelin Australia.

- (2) Michelin Australia may in its discretion deliver Products by instalments but if it fails to deliver a particular instalment by a date specified for delivery, the Purchaser is not entitled to cancel the order for the Products or claim compensation
- (3) Notwithstanding any other provision in these Conditions, and to the extent permitted by law, Michelin Australia will not be liable to the Purchaser for any failure or delay in supplying Products.
- (4) Purchaser may, at its sole expense, pick up any order of Michelin Products from such warehouse as Michelin may designate and at such times as the Parties mutually agree, upon prior written agreement with Michelin.

**3.4 Claims for damage and short delivery** The Purchaser agrees to inspect the Products immediately on receipt. The Purchaser shall notify Michelin Australia of any shortage or damage by annotating and signing the consignment note retained by the carrier, or immediately in writing to Michelin, failing which, subject to law, the Purchaser shall not have any claims against Michelin Australia. Michelin retains the right to verify any defects identified by Purchaser under this Section x. To the extent permitted by applicable mandatory law, Purchaser's remedy for any defects will be decided by Michelin in its sole discretion. The Products will be deemed accepted by Purchaser upon delivery and, where applicable, upon Purchaser's signing of the delivery receipt. **3.5 Returns** All returns are subject to Michelin Australia's "Delivery charges and returns policy" which is available at <https://www.michelin-eorder.com.au/> under the Legal tab, as published from time to time. Michelin Australia will only credit returns if it receives Products in their original condition and otherwise in accordance with the procedures specified in the Delivery charges and returns policy.

### 4. PRICES

#### 4.1 Prices

The Purchaser must pay for the Products or Services at the current prices for the Products or Services, as notified by Michelin Australia to the Purchaser at the date of shipment or collection, or where services are being provided, the date the service is performed, and under the terms of the price list valid on this date. Michelin may change the following at any time, and unless prohibited by applicable mandatory law, without prior notice to Purchaser: (i) Michelin price lists; and/or (ii) other pricing or sales materials distributed by Michelin.

**4.2 Credit Terms** If Michelin Australia provides credit to the Purchaser, the sale and payment for Products is subject to the Credit Terms. **4.3 GST** To the extent that any supply made under or in connection with these Conditions is a taxable supply, the GST-exclusive consideration otherwise payable for that supply is increased by an amount equal to that consideration multiplied by the rate at which GST is imposed in respect of the supply and is payable at the same time by the Purchaser upon receipt of a valid tax invoice.

### 5. RESALE & SAFE PRACTICES

#### 5.1 Recommended prices

Michelin Australia may, independently, from time to time specify the recommended retail price for Products. The Purchaser is under no obligation to sell Products to its customers at the recommended retail price.

#### 5.2 Inspection of Products prior to sale

The Purchaser must inspect and check the condition of Products prior to delivery to a customer and ensure they are in a safe and appropriate condition.

#### 5.3 Information to customers

Prior to or at the time of delivery of any Products to a customer, the Purchaser must inform the customer of the correct operating and safety procedures for the Products, including the fitting and mounting of tyres, advise the customer to read relevant safety, maintenance information and of the applicable Michelin Australia Warranty. The Purchaser must comply with Michelin Australia's technical and instruction manuals for tyre fitments.

#### 5.4 Safety warnings if the Purchaser is end user

Prior to fitting and mounting the Products on the Purchaser's vehicles, the Purchaser shall ensure that it has inspected and checked that the Products have not been damaged during transportation or storage and that the Purchaser has read and understand the correct operating and safety procedures for the Products. The Purchaser must comply with Michelin Australia's technical and instruction manuals for tyre fitments.

#### 5.5 Safety warnings Earthmover Products

The recommended conditions of storage, tyre selection, mounting, inflation, pressure, tyre use and its limits, tyre monitoring, repairs or similar interventions, and tyre maintenance, as stipulated by Michelin Australia, must be followed and complied with by the Purchaser who in turn must inform the customer. The Purchaser should train their employees who are involved in placing Products with the customers and prohibit all repairs (tyre punctures, rim welding) without first deflating the tyre, then demounting it. If in doubt, consult our technical documentation or one of our technicians, or, ultimately, our web site at <https://business.michelin.com.au/help-advice/earthmovers>

#### 5.6 Product recall

Michelin Australia and the Purchaser must immediately notify the other in writing, on becoming aware of any circumstances which may require Products to be recalled ("Product Recall"). The Purchaser shall comply with Michelin Australia's recall strategy and any reasonable directions given by Michelin Australia to the Purchaser to facilitate a Product Recall.

#### 5.7 Safe Disposal

Purchaser must only use tyre recyclers who are accredited / certified by government or other recognised industry wide bodies and who employ lawful, environmentally friendly and responsible methods of tyre disposal. From time to time Michelin Australia may audit the Purchaser's compliance with this condition and make recommendations on practices to be followed.

#### 5.8 Accreditation by Tyre Stewardship Australia

For the purpose of ensuring the public safety and environmental protection, the Purchaser shall take responsibility for the environmentally sound handling of end of life tyres left with the Purchaser. To the Purchaser must only deal with tyre recyclers and/ or other parties in the tyre supply chain who are accredited/certified by Tyre Stewardship Australia, or in the event of unavailability thereof, with those who are of equivalent accreditations/certifications and who agree to provide any end of life tyres to accredited tyre recyclers for environmentally sound handling, to give effect to the commitments and objects of the national Tyre Stewardship Scheme.

### 6. WARRANTIES AND PRODUCT LIABILITY

#### 6.1 (A) General limitation

- (1) To the extent permitted by law, the warranties contained in the Michelin Australia Warranty are in lieu of all other warranties, obligations or liabilities on the part of Michelin Australia or any Michelin Affiliate, either express or implied (including any implied warranty of merchantable quality or fitness for purpose) and all such warranties, obligations and liabilities on the part of Michelin Australia or any Michelin Affiliate are excluded.
- (2) To the extent permitted by law, the liability of Michelin Australia or any Michelin Affiliate for a breach of a warranty or condition, either express or implied, is limited, at the option of Michelin Australia or the Michelin Affiliate, to the repair or replacement of the relevant Products, the supply of products equivalent to the Products, or the cost of repairing or replacing the Products or acquiring products equivalent to the Products
- (3) For the avoidance of doubt, this clause 6.1 does not limit any rights the Purchaser may have pursuant to the *Competition and Consumer Act 2010* (Cth).

#### 6.1 (B) The General limitation of liability set out above shall not apply to:

- (1) death or bodily injury caused by the intentional acts or gross negligence of Michelin;
- (2) damages arising directly from fraud or willful repudiation of these General Terms and Conditions by Michelin;
- (3) any other liability that may not be excluded or limited under applicable mandatory law; or
- (4) a Party's obligation to indemnify and defend the other against certain third-party claims.

#### 6.1 (C) Limitation of Action

To the extent permitted by applicable mandatory law, no suit or claim based on any legal claim, regardless of form, arising out of or in any way connected with these General Terms and Conditions, may be brought by Purchaser (or any party claiming by, through, or under Purchaser) more than one (1) year after the event giving rise to such claim.

#### 6.2 Notification of Product Complaints

The Purchaser must immediately notify Michelin Australia of any claim made by any person for any product liability, property damage or personal injury arising out of or in relation to the use of any Products ("Product Complaints"), provide any additional information that Michelin Australia requires and fully cooperate with

Michelin Australia in the defence of any such Product Complaints.

### **6.3 Conceding of Product Complaints**

In view of the high quality of the Products, the Purchaser must not concede or settle any Product Complaints without the express written consent of Michelin Australia.

### **6.4 Michelin Australia indemnity**

- (1) Subject to these Conditions, Michelin Australia indemnifies the Purchaser for all loss and damage arising out of any Product Complaints proved to be due to Michelin Australia's defects in design, workmanship or materials in Products, except to the extent that the loss and damage arises out of patent defects that ought to have been discovered by the Purchaser upon reasonable inspection of the Products following delivery to the Purchaser or its agents.
- (2) The Purchaser is not entitled to an indemnity under this clause 6.4 unless it has complied with all of its obligations under these Conditions.

### **6.5 (A) Purchaser's indemnity**

The Purchaser indemnifies Michelin Australia from all loss arising out of any Product Complaints to the extent that it relates to the Purchaser's fitting, mounting and servicing of Products, or the fitting, mounting or servicing of Products by any distributor or customer of the Purchaser, or any warranty granted by the Purchaser or any distributor or customer which exceeds or alters the Michelin Australia Warranty, or any act or omission (whether negligent or otherwise) of the Purchaser or any distributor or customer of the Purchaser.

(B) Furthermore, the Purchaser shall indemnify Michelin against any losses, damages, liabilities, claims, costs, or out-of-pocket expenses (including any legal fees) incurred by Michelin in connection with these General Terms and Conditions and/or other contractual relationship between the Parties, including but not limited to:

- (1) any use, misuse, distribution or redistribution or other actions taken (or not taken) by Purchaser, its officers, employees, Affiliates, agents, suppliers, or subcontractors;
- (2) Purchaser's failure to obtain the relevant business permits, licenses and/or approvals;
- (3) Purchaser's failure to promptly pay any sales, excise, income, or other tax, or from Purchaser's failure to correctly file any required tax returns; and/or
- (4) Purchaser's breach of these General Terms and Conditions and/or any other contractual relationship between the Parties.

except to the extent such losses are caused by the fraud, gross negligence, or wilful misconduct of Michelin in the performance of its obligations under these General Terms and Conditions and any other contractual relationship.

### **6.6 Additional disclaimer**

Without limiting conditions 6.1 to 6.5 or otherwise any obligations at law, Michelin Australia expressly disclaims responsibility for any Products that are:

- (1) damaged by accident;
- (2) fitted to or used on rims or wheels that do not comply with the Tyre and Rim Association of Australia's specifications or fitted or used in contravention of any law;
- (3) used on wheels or rims that are out of alignment, damaged or rusty;
- (4) improperly inflated or used with substitutes for air not recommended by Michelin Australia;
- (5) used to carry loads greater than, or used at speeds higher than, the ratings marked on the tyre sidewalls or specified by the Tyre and Rim Association of Australia;
- (6) fitted to vehicles used in racing, towage, competitive trials and rallies, speed record attempts or for any other purpose which Michelin Australia considers abnormal;
- (7) altered, reprocessed or repaired in any way other than by or through Michelin Australia;
- (8) bought second hand or blemished;
- (9) used in conjunction with a valve not recommended by Michelin Australia;
- (10) treated with any sealant (whether before or after damage to the tyre or tube);
- (11) fitted or used in breach of Michelin Australia's conditions of use or technical specifications as published from time to time; or
- (12) used or fitted with under-sized or over-sized tubes or flaps.

### **7. LIMITATION OF LIABILITY**

To the extent permitted by law, Michelin Australia is not liable for any loss, damage or penalties:

- (1) arising in any manner including by reason of the negligence of any third party including a Michelin Affiliate, or any of their employees, agents or contractors;
- (2) arising from any delay, failure or inability to supply or deliver Products; or
- (3) any consequential, indirect, exemplary, incidental, special or punitive damages based on any claims in connection with the Products, notwithstanding any terms in these Conditions and except to the extent that Michelin Australia's liability cannot be excluded by law, the maximum liability of Michelin Australia to any person under or in connection with any matter relating to this Agreement (whether in contract, tort, law, equity or otherwise) shall be limited to (to the fullest extent permitted by law) repairing or replacing the relevant Products, supplying products equivalent to the Products, or the cost of repairing or replacing the Products or acquiring products equivalent to the Products, as determined by Michelin Australia in its discretion.

### **8. PAYMENTS AND TAXES**

#### **8.1 Time and place of payment**

The Purchaser must make payments to Michelin Australia according to the invoice due date in immediately available funds to the bank account of Michelin Australia which Michelin Australia designates in writing to the Purchaser. If payment is due on a day which is not a Business Day, then the due date for payment is the previous Business Day. If Purchaser disputes any Michelin invoice, it shall notify Michelin of any disputes/claims within thirty (30) calendar days of invoice date or credit document date and shall pay Michelin the balance due on the portion of the invoice that Purchaser does not dispute in accordance with the terms of the invoice.

#### **8.2 Payments**

- (1) Michelin Australia may set off against any amount which Michelin Australia owes the Purchaser, any amount which the Purchaser or any of the Purchaser's related bodies corporate owe to Michelin Australia from time to time.
- (2) To the extent permitted by law, the Purchaser must make payments under these Conditions without set-off or counterclaim and free and clear of any withholding or deduction for taxes.

### **9. INTEREST**

#### **9.1 Interest or overdue accounts**

If the Purchaser does not pay the full amount of any invoice by the due date on the invoice or any other amount owing to Michelin Australia or a Michelin Affiliate by the date for payment,

- (1) the Purchaser must pay interest on those amounts from the date that the Products are delivered, or the amount otherwise becomes payable to the date of payment in full at the rate specified in the relevant contract between the Purchaser and Michelin Australia under which Michelin Australia is supplying the Products, or, if there is no such specification, at the rate of 1.5% per month. Interest may be accumulated and is payable at the end of each month.
- (2) to the extent permitted by applicable mandatory law, Michelin may in its sole discretion terminate any other contract between the Parties and Purchaser's authorization to resell the Products will automatically terminate.

#### **9.2 No merger**

If an amount is outstanding under these Conditions and becomes merged in a judgment or order the Purchaser must pay interest to Michelin Australia on the amount as an independent obligation. This interest accrues from the date the outstanding amount becomes due for payment both before and after the judgment or order until it is paid in full, at a rate that is the higher of the rate payable under the judgment or order and the rate referred to in condition 9.1.

### **10. RETENTION OF TITLE and SECURITY INTEREST**

#### **10.1 Title in Products**

- (1) Title to Products will pass to the Purchaser only when the full price in respect of all Products and all other sums payable by the Purchaser to Michelin Australia are paid.
- (2) If, before title to the Products has passed to the Purchaser, the Purchaser sells or disposes of Products to a Purchaser in the ordinary course of the Purchaser's business, the Purchaser does so as agent and in a fiduciary capacity for Michelin Australia and must account to Michelin Australia for

the Proceeds (including any Proceeds from insurance claims).

- (3) Where payment by the Purchaser is made by cheque, payment will be taken to have been made only when the cheque is honoured.
- (4) Until title in the Products passes to the Purchaser in accordance with these Conditions, the Purchaser:
  - (a) shall have no ownership or property rights in the Products;
  - (b) holds the Products as mere bailee for Michelin Australia;
  - (c) must store them in a way that enables them to be identified as property of Michelin Australia; and
  - (d) must not sell, mortgage, charge, assign or otherwise encumber or grant a Security Interest or any other interest over them to any other party, except in the ordinary course of its business.

#### **10.2 Risk**

Unless otherwise stated, the risk with respect to Products passes to the Purchaser upon delivery of the Products to the Purchaser or its agent. (The Purchaser shall maintain in full force and effect a property damage / loss insurance policy and public and product liability policies and provide a certificate of currency when requested by Michelin Australia.)

#### **10.3 Security Interest**

- (1) In this clause 10, the terms "Accession", "Collateral", "Inventory", "PPS Lease", "Proceeds", "Purchase Money Security Interest", "Secured Party" and "Security Agreement" have the meaning given in the PPSA.

- (2) The Purchaser acknowledges that:

- (a) these Conditions are a Security Agreement and Michelin Australia is a Secured Party in relation to the Products and any Proceeds of the Products;
- (b) the sale of Products under these Conditions gives rise to:
  - (i) a Purchase Money Security Interest over specific Products in respect of which the Purchaser is yet to make payment; and
  - (ii) a Security Interest over all Products sold by Michelin Australia to the Purchaser to the extent that the Purchaser has not paid in full, all amounts owing to Michelin Australia for any reason whatsoever;
- (c) Michelin Australia's rights and interest in Proceeds derived from the Products constitute a Security Interest in such Proceeds;
- (d) if, notwithstanding clause 10.1(4), the Purchaser sells or otherwise disposes of the Products before the full purchase price has been paid for them, it does so as Michelin Australia's fiduciary agent and the Proceeds of such sale or other disposal are also property of Michelin Australia and are held by the Purchaser on trust for Michelin Australia;
- (e) Michelin Australia may, at the Purchaser's expense, register any Security Interest granted in its favour under these Conditions on the PPS Register in any manner it chooses;
- (f) it must provide any information and take any steps Michelin Australia considers necessary or desirable to ensure Michelin Australia's Purchase Money Security Interest and/or Security Interest in the Products and the Proceeds is enforceable, and to perfect, or better secure the position of Michelin Australia under these Conditions, including by:
  - (i) obtaining and giving consents;
  - (ii) producing and providing receipts;
  - (iii) attending to the signing of documents or procuring the signing of documents;
  - (iv) facilitating the registration of any Purchase Money Security Interest or Security Interest on the PPS Register;
  - (v) facilitating the giving of notice to any person, including any person who also has, or appears to have, a Security Interest over Relevant Collateral; and
  - (vi) facilitating the exercise of Michelin Australia's right in enforcing any Purchase Money Security Interest or Security Interest.

- (3) The Purchaser warrants that the Products are not, and will not be, Inventory of the Purchaser.

- (4) Unless otherwise agreed in writing and until the Purchaser has paid to Michelin Australia the full purchase price in respect of any Products and any other amounts owing to Michelin Australia for any reason whatsoever, the Purchaser agrees to:

- (a) ensure that the Products do not become a fixture to any land, or an Accession to other personal property and are not processed or commingled with any other personal property; and
- (b) take such steps as Michelin Australia reasonably requires to prevent or remedy the affixation of the Products to any land or personal property including by:
  - (i) procuring appropriate acknowledgements and consents from landlords, mortgagees and property owners; and
  - (ii) detaching, or procuring the detachment of, the Products from any land or products to which they become attached.

- (5) Michelin Australia's property in the Products is not affected by the fact that the Products become fixtures to any land, or an Accession to other personal property.

- (6) The Purchaser irrevocably authorises Michelin Australia to, at any time, enter any premises upon which the Products may be stored to enable Michelin Australia to inspect the Products (including any records pertaining to the Products) and, if the Purchaser has breached these Conditions, to reclaim possession of the Products.

- (7) The Purchaser agrees to indemnify Michelin Australia against any liability it may incur to any person in connection with entering any premises upon which the Products may be stored for the purpose of reclaiming possession of those Products.

- (8) The parties agree that for the purposes of section 115 of the PPSA, the following sections of the PPSA will not apply to any Relevant Collateral:

- (a) section 95 (notice by Secured Party of removal of Accession);
  - (b) section 121(4) (notice by Secured Party of enforcement of Security Interest in liquid assets);
  - (c) section 125 (obligation of Secured Party to dispose of or retain Collateral after seizure);
  - (d) section 130, to the extent that it requires Michelin Australia to give any notice to the Purchaser (notice by Secured Party of disposal of Collateral);
  - (e) section 132(3)(d) (obligation of Secured Party to show amounts paid to other Secured Parties in statement of account);
  - (f) section 132(4) (statement of account by Secured Party if it does not dispose of Collateral within prescribed period); and
  - (g) section 135 (notice by Secured Party of retention of Collateral).
- (9) The Purchaser consents to the waiver of the requirement for notice, copies of documents or information otherwise to be provided under the sections of the PPSA referred to in clause 10.3(8).
  - (10) Without limiting any other provision of these Conditions, for the purposes of section 123(1) of the PPSA, it is a default of the Purchaser under these Conditions if any person with a Security Interest in Relevant Collateral seizes or becomes entitled to seize that Relevant Collateral without the consent of Michelin Australia.

#### **10.4 Non-subordination**

Nothing in this clause 10 is intended as an agreement to subordinate a Security Interest arising under these Conditions in favour of any person under section 61 of the PPSA or to limit any right of Michelin Australia under section 53 of the PPSA.

### **11. CONFIDENTIALITY**

#### **11.1 Disclosure of Confidential Information**

- (1) Subject to clause 11.1(2), neither party may disclose any information or documents supplied by the other that is not publically available, including:
  - (a) information of a kind referred to in section 275(1) of the PPSA; or
  - (b) the existence or content of these terms and conditions.
- (2) A party may disclose information or documents as follows:
  - (a) in the case of Michelin Australia, in assigning or enforcing or seeking to assign or enforce this clause 11, or in a proceeding arising out of or in connection with these Conditions, or to the extent that disclosure is regarded by Michelin Australia as necessary to protect its interests;
  - (b) if required under a binding order of a Government Agency or any procedure for discovery in any proceedings;
  - (c) if required under any law or any administrative guideline, directive, request or policy whether or not having the force of law and, if not having the force of law, the observance of which is in accordance with the practice of suppliers of goods similarly situated;
  - (d) to its legal advisers and its consultants;
  - (e) as otherwise required or permitted by these Conditions; or
  - (f) with the prior consent of the other party, which must not be unreasonably withheld.
- (3) Each party consents to any disclosure of information or documents made in accordance with clause

- 11.1(2).
- (4) Clause 11.1(2)(c) does not require Michelin Australia to disclose any information of the kind referred to in section 275(1) of the PSSA.
- (5) This clause 11 survives the termination of the agreement to which these Conditions are attached.

## 12. TERMS AND CONDITIONS

### 12.1 Termination by Michelin Australia

Michelin Australia may terminate these Conditions and any agreement to which these Conditions are attached, immediately by notice in writing to the Purchaser if:

- (a) any change occurs in the legal or beneficial ownership of the Purchaser without the written consent of Michelin Australia;
- (b) any change occurs in the Purchaser Principal without the written consent of Michelin Australia;
- (c) Michelin Australia forms the view that any misrepresentation or non-disclosure considered by Michelin Australia to be material has been made to Michelin Australia by the Purchaser or by the Purchaser Principal;
- (d) the Purchaser attempts or purports to assign or transfer the agreement to which these Conditions are attached to or any of its rights or obligations under it without the prior written consent of Michelin Australia (which it may withhold in its discretion);
- (e) any dispute or disagreement occurs between or among the owners or management personnel of the Purchaser which, in the opinion of Michelin Australia, may adversely affect the Purchaser's business or the interests of the Purchaser or Michelin Australia;
- (f) the Purchaser or any Purchaser Principal, director, principal officer, or any legal or beneficial owner of the Purchaser's Business is convicted in a court of any crime or any unfair business practice, which, in the opinion of Michelin Australia, may adversely affect the reputation or interest of the Purchaser or Michelin Australia; or falsely claims for any payment credit or allowance in relation to Products, whether or not the Purchaser offers or makes restitution;
- (g) in the opinion of Michelin Australia, the Purchaser, the Purchaser Principal or any owner or guarantor of the Purchaser's business becomes Insolvent or is likely to become Insolvent; or
- (h) if the Purchaser breaches any term or condition of the Purchaser Agreement (including constituent documents) and fails to rectify that breach within seven (7) days of Michelin Australia giving the Purchaser notice requiring rectification of the breach, or where Purchaser's material breach is incapable of remedy, as determined by Michelin in its sole discretion.

### 12.2 Termination for convenience

Without affecting any other right or remedy available to it, and to the extent permitted by applicable mandatory law, Michelin may terminate these General Terms and Conditions without cause, at any time without charge, upon thirty (30) calendar days' prior written notice of such termination to Purchaser.

### 12.3 Termination for dissolution

Either Party may terminate these General Terms and Conditions and/or any other contractual relationship between the Parties, immediately without notice in the event of dissolution of either Party, whether by operation of law or otherwise.

## 13. INTELLECTUAL PROPERTY

### 13.1 Intellectual Property

- (a) Michelin retains all rights, title and interest in the Marks referring to its Products in any country or region. Purchaser agrees not to oppose, invalidate, or impair the Marks in any way, and undertakes not to disparage, either directly or indirectly, the Marks or Products or to bring the Marks or Products into disrepute.
- (b) Michelin hereby grants to Purchaser a non-exclusive, non-transferable, limited right to use such Marks in Purchaser's business solely for the purpose of advertising, promoting, selling, and distributing the Products in strict compliance with these terms and conditions. No other use of the Marks is authorized in any way whatsoever. Upon termination of the contractual relationship between Michelin and Purchaser for any reason whatsoever, Purchaser shall immediately refrain from using the Marks under any form whatsoever, without prejudice to Purchaser's right to sell Products in its inventory on the date of such termination.
- (c) The Michelin Group's guidelines on correct use of the Marks apply and shall be adhered to by Purchaser. The guidelines are available at [www.michelin.com](http://www.michelin.com). Purchaser agrees that Michelin may object to any advertising, marketing and/or promotional materials which do not comply with such guidelines and that Purchaser shall promptly cease the use of such materials upon Michelin's request.
- (d) Any misuse of the Marks by Purchaser shall constitute a material breach of these General Terms and Conditions, and Purchaser agrees to indemnify Michelin for any and all damages caused by Purchaser's breach.

### 13.2 Intellectual Property Indemnification

- (a) Michelin shall indemnify Purchaser against any losses, damages, liabilities, claims, costs, or out-of-pocket expenses (including any legal fees) incurred by Purchaser arising from any claim or suit alleging that the use of the Marks or the sale of the Products infringes any trademark, copyright, or patent of third parties, provided however that:
- a. this Section 13.2 does not cover, and Michelin has no obligation hereunder for, infringement claims or suits arising from Purchaser's failure to use the Marks or Products in accordance with these General Terms and Conditions or other contractual relationship; and
- b. Purchaser shall provide Michelin with prompt notice of the claim or suit giving rise to such obligation; and
- c. Michelin shall have the sole control of the defense and all negotiations for settlement of such claim or suit. Purchaser shall cooperate with Michelin in the defense or settlement of any such claim or suit.
- (b) If a claim or suit for which Michelin is required to indemnify Purchaser under this Section 13 is brought or is likely to be brought, Michelin may require Purchaser to immediately discontinue the use of the Marks and/or the sale of the Products and Purchaser shall comply with such requirement.
- (c) This Section 13.2 shall survive termination of these General Terms and Conditions.

## 14. MISCELLANEOUS

### 14.1 Set-off

At its sole discretion, Michelin Australia and any Michelin Affiliate may apply any credit balance in any currency in any account of the Purchaser with Michelin Australia towards satisfaction of any amount then payable by the Purchaser under these Conditions. The Purchaser authorises Michelin Australia in the name of the Purchaser or Michelin Australia to do anything (including, without limitation, to execute any document) that is required for this purpose.

### 14.2 Force Majeure

Michelin Australia will not be responsible or liable to the Purchaser for any failure to perform any of its obligations under these Conditions if the failure results from circumstances beyond its reasonable control ("Force Majeure Event"). Michelin Australia will notify the Purchaser as soon as is practicable after the occurrence of a Force Majeure Event, and the Purchaser will not be entitled to rescind or cancel any order outstanding at the date of the notice.

### 14.3 Proper Law

These Conditions are to be construed solely in accordance with and governed by the laws of the State of Victoria, Australia. The parties submit to the non-exclusive jurisdiction of the courts in and of the State of Victoria and the Commonwealth of Australia.

### 14.4 Anti-Corruption

Each Party undertakes to refrain from (1) offering, promising or giving intentionally, and from (2) attempting and conspiring to offer, promise or give, any undue pecuniary or other advantage, whether directly or through intermediaries, to a public official, for that official or for a third party, in order that the official act or refrain from acting in relation to the performance of official duties, in order to obtain or retain business or other improper advantage in the conduct of business.

### 14.5 Ethics and Compliance

(1) Purchaser undertakes to immediately inform Michelin and to attempt to correct any anti-bribery and anti-corruption non-compliance within a reasonable timeframe. Notwithstanding the above, Michelin reserves the right to take any appropriate measures to mitigate corruption risk, including termination of the Order, these General Terms and Conditions, and/or any other contractual relationship between the Parties.

(2) Purchaser shall comply with and shall require that all of its commercial partners (Purchasers and suppliers) and sub-contractors comply with all applicable laws, statutes, codes and regulations including but not limited to those relating to anti-corruption, anti-bribery, anti-money laundering, fraud, health and safety, environment (as well as avoid any practices that may cause damage to it, especially, but not limited to, regarding any practices that can contribute to the rise in deforestation, burnt land and soil erosion), labor law, human rights, harassment, and discrimination.

(3) Purchaser shall conduct its business with integrity, ethics, and transparency, and shall adopt, promote, and comply with fundamental rules in the areas of human rights, labor, environmental, ethics, fraud, anti-bribery, and anti-corruption standards. Michelin makes available to its Purchasers an Ethics Line which they are entitled to use in case of violations of the Michelin Code of Ethics (available at the following link: <https://ethique.michelin.com/en/>) or the anti-corruption compliance program. Alerts can be submitted through the following link: <http://michelingroup.ethicspoint.com/>

## 14.6 Export control

### Michelin Group Positions

Purchaser acknowledges that Michelin Group has defined Group Positions, which consist of list of countries to which Michelin refuses and prohibits any direct or indirect sales (including transit across these countries) which as of the date of the Agreement comprises Cuba, Iran, North Korea, Syria. These Group Positions, which may contain more restrictive provisions than the Trade Restrictions as defined below, are based on commercial considerations and other compliance concerns, including but not limited to: money laundering and corruption concerns and concerns related to the financing of terrorism. These Group Positions apply to the Products sold as spare parts or incorporated in a higher-level assembly (such as fitted unit, a ground vehicle, a plane, etc...). Purchaser shall respect such Positions. Michelin reserves the right to regularly change such list of countries during the term of this Agreement. Purchaser shall only be required to comply with such change only where and to the extent such change has been notified in writing to Purchaser.

### Trade Restrictions

- (1) Purchaser shall comply with all applicable laws and regulations with regard to the supply, sale, transfer, export, re-transfer, or re-export of the Products, including but not limited to those relating to: trade sanctions (including but not limited to comprehensive or sectoral embargoes and restricted parties) and export controls (including but not limited to military or dual use products), altogether defined hereafter as "Trade Restrictions". For the avoidance of doubt, all applicable laws and regulations could include those originating out of the United Nations, the European Union, the Organisation for Security and Co-operation in Europe ("OSCE"), or the United States of America.
- (2) Purchaser shall not cause Michelin to, either directly or indirectly, risk any potential violation of any applicable Trade Restrictions. Furthermore, Purchaser shall not supply, sell, transfer, export, re-transfer, re-export, or otherwise make available or use any Product supplied by Michelin in order to circumvent, evade or avoid any applicable Trade Restrictions.
- (3) Purchaser shall only supply, sell, transfer, export, re-transfer, re-export, otherwise make available or use Products as permitted by applicable law and shall not supply, sell, transfer, export, re-transfer, re-export, or otherwise make available, either directly or indirectly, any Products:
- a. To any individual, entity or body resident, located, registered, incorporated, domiciled or headquartered in any jurisdiction targeted by applicable Trade Restrictions;
- b. To any "Restricted Person": Restricted Person shall mean any individual, entity or body either: (i) specifically designated or listed under Trade Restrictions; (ii) owned or controlled by any person specifically designated or listed under Trade Restrictions; or, (iii) acting for or on behalf of any person specifically designated or listed under Trade Restrictions and
- c. For any use, purpose or activity which is prohibited or otherwise restricted under Trade Restrictions,
- (4) Where Michelin has reasonable cause to suspect that any Product may be or has been supplied, sold, transferred, exported, re-transferred, re-exported, otherwise made available to any jurisdiction targeted by applicable Trade Restrictions, or to a Restricted Person, or for any use, purpose or activity which is prohibited or otherwise restricted under Trade Restrictions, Michelin reserves the right to:
- a. Immediately suspend its performance under the Agreement;
- b. Request further information or documentary evidence from the Purchaser, including but not limited to:
- i. Any licences, authorisations, permits, or approvals obtained by the Purchaser with respect to the supply, sale, transfer or export of the Products;
- ii. Any End User Certificates or Undertakings supplied to the Purchaser;
- iii. Any shipping or commercial documentation, including invoices; or, bills of lading, in order to verify the end use(s) or end user(s) of the Products.
- c. Take any other appropriate measure regarding its commercial relationship with the Purchaser.
- (5) Purchaser certifies that, as of the date hereof, neither Purchaser, nor any of the Purchaser's Group Companies, nor any of their respective directors or officers is a Restricted Person. Purchaser shall immediately notify Michelin if Purchaser, or any of the Purchaser's Group Companies, or any of their respective directors or officers becomes a Restricted Person. Furthermore, Purchaser shall immediately inform Michelin if Purchaser is or become aware or has reasonable cause to suspect that either the Purchaser, or any of the Purchaser's Group Companies, or any of their respective directors or officers may become a Restricted Person.
- (6) In the event that any Product supplied by Michelin is re-supplied, re-sold, re-transferred, re-exported, re-distributed or otherwise made available to any third party, Purchaser shall take all actions reasonably necessary to ensure that such third parties: (a) Comply with any applicable Trade Restrictions and Michelin Group Positions; and, (b) Do not cause Michelin to directly or indirectly violate any applicable Trade Restrictions or Michelin Group Positions (as defined in last paragraph of this clause).
- (7) Purchaser shall indemnify and hold harmless Michelin from and against any losses, costs, claims, causes of action, damages, liabilities and expense, including attorneys' fees, any expense of litigation or settlement, and court costs, arising from any noncompliance with Trade Restrictions or Michelin Group Positions by Purchaser. Purchaser shall be responsible for any act or omission of Purchaser, its officers, employees, affiliates, agents, suppliers, or subcontractors at any tier, in the performance of any of its obligations under this clause.

### Sanctions & Export Control regarding Russia, Belarus, and Sanctioned Regions of Ukraine (Crimea region and the oblasts of Donetsk, Kherson, Luhansk and Zaporizhia or any other regions of Ukraine which may become sanctioned in the future)

- (1) Purchaser shall not sell, export or re-export, transit, directly or indirectly, to, within or through, or for use in Russia or Belarus or Sanctioned Regions of Ukraine, any goods or technologies supplied under or in connection with this Agreement that fall within the scope of applicable sanctions regimes imposed by relevant jurisdictions (notably United States of America, European Union, Canada, United Kingdom) applicable to the above listed territories. Purchaser shall not take any action that may expose Michelin Group entities or employees to potential liability under the same sanctions measures. For the avoidance of any doubt, Purchaser receiving U.S.-sourced/U.S. jurisdiction products is prohibited from directly and indirectly exporting them to, reexporting them to, transferring them within or through, or for use in the above listed countries and territories.
- (2) Purchaser shall undertake its best efforts to ensure that the purpose of paragraph C.1) is complied with by any third parties further down the commercial chain, including by possible resellers.
- (3) Purchaser shall set up and maintain an adequate monitoring mechanism to detect any conduct by any third parties further down the commercial chain, including by possible resellers, that would contravene the objective of paragraph C.1). Purchaser is also aware of the potential punitive legal risks related to circumventing the sanctions imposed against these countries or regions by using third countries which do not impose sanctions against these countries or regions. In consequence, Purchaser shall undertake to carry out appropriate due diligence, including detection of red flags, on the use of or trade of any Michelin Group products or services, to avoid involving any products, services, companies or employees of the Michelin Group in a transaction or activity which may expose them to potential liability under applicable sanctions regimes.
- (4) Any violation of paragraphs C.1), C.2) or C.3) shall constitute a material breach of an essential element of the Agreement, and Michelin shall be entitled to seek appropriate remedies, and take appropriate actions, including, but not limited to:
- immediate suspension of the Agreement; and/or
  - immediate termination of this Agreement; and
  - a penalty of up to 100% of (i) the total value of the Agreement or (ii) the price of the goods and services sold or exported, whichever is higher.
- (5) Purchaser shall immediately inform Michelin of any information or knowledge that indicates non-compliance with paragraphs C.1), C.2) or C.3), including notably any relevant activities by third parties that may contravene the purpose of paragraph C.1). Purchaser shall make available to Michelin any

information concerning compliance with the obligations under paragraph (C.1), (C.2) and (C.3) as soon as reasonably practicable of the written request of such information.

#### **14.7 Severability**

Each clause of these Conditions, and each part of each clause, must be read as a separate and severable provision. If any provision is found to be void or unenforceable, that provision may be severed, and the remainder of these Conditions must be interpreted as if the severed provision never existed.

#### **14.8 No Battle of the Forms Allowed / These Conditions Shall Control**

These Conditions, as they may be revised by Michelin Australia from time to time at its sole discretion, shall apply to any purchases made by the Purchaser. Any attempt by the Purchaser to vary in any way these Conditions or any agreement of which these Conditions are a part of (whether by additional, conflicting or different terms contained in any purchase order submitted by a Purchaser or otherwise), is hereby expressly rejected by Michelin Australia and the terms and conditions of these Conditions or any agreement of which these Conditions are a part of, shall control.

### **15. PURCHASER DATA AND DATA PROTECTION**

#### **15.1 Purchaser Warranties**

Purchaser represents and warrants that any and all Purchaser Data provided and/or uploaded to Michelin is true, accurate, current, and complete in all respects.

#### **15.1.1 Right to Use Purchaser Data**

Purchaser expressly authorizes Michelin and its Affiliates and/or its subcontractors, either directly or indirectly through third party contractors, to store, access, process, copy, run, purge and/or erase Purchaser Data (including for the avoidance of doubt Purchaser personal data) stored in a Michelin database to the extent it relates to the Products provided by Michelin and/or to the extent necessary for the implementation of any obligations under these General Terms and Conditions. Similarly, Purchaser authorizes Michelin and/or its Affiliates and/or subcontractors to purge and/or erase Purchaser Data that does not present the necessary guarantees in connection with the Products provided by Michelin (or in case of reasonable doubt) or in accordance with the applicable legal provisions.

#### **15.1.2 Right to Use Technical Data**

Technical Data may be used worldwide by Michelin, its Affiliates and/or its subcontractor(s) in order to:

- (a) implement its obligations under these General Terms and Conditions;
- (b) offer Purchaser additional services such as its own individualized reporting against consolidated data; and/or
- (c) create and/or expand any database which may be used for consolidated data reporting, statistic, referential and/or benchmark analysis, marketing purposes, research, and/or future product development purposes while these General Terms and Conditions are in effect and any time thereafter within the context of Michelin and its Affiliates and/or its subcontractor(s) provided that such Technical

Data is anonymized (understood that no direct or indirect link can be made between such data and Purchaser).

**15.1.3** Except for the rights granted under Sub-Section 15.1.2 above, which is granted for the maximum legal duration of protection of intellectual property rights, the right to use Technical Data shall expire at the end of these General Terms and Conditions, irrespective of cause.

#### **15.2 Data Protection**

**15.2.1** Each Party undertakes, for the personal data processing operations it carries out for its own purposes under and in the framework of these General Terms and Conditions to comply with all obligations arising from the application of any applicable data protection and privacy legislation and regulatory requirements in force and as amended from time to time, that may apply to personal data processed, including the Privacy Act 1988 and Privacy and Data Protection Act 2014 of Australia, those of the General Data Protection Regulation (EU/2016/679) and its possible updates and existing local laws, or any other data protection legislation applicable outside of the European Union (together the "Data Protection Legislation").

**15.2.2** Purchaser acknowledges that, Michelin, as data controller, or the like, of the personal data received from Purchaser, processes personal data for the purpose of managing operations relating to the contractual relationship with its Purchasers, in compliance with the Data Protection Legislation and in accordance with its Privacy Policy. The processing is based on Michelin's legitimate interest related to the performance of these General Terms and Conditions. Accordingly, unless otherwise provided by applicable Data Protection Legislation, Purchaser undertakes to inform data subjects (for example, its employees) of such personal data processing and any personal data processed under these General Terms and Conditions concerned is kept for the duration of the contractual relationship plus the legal limitation periods.

**15.2.3** Processed data may be used by Michelin's relevant departments and, where appropriate, its sub-processors, some of which may be located outside the country of origin of the personal data, such as, the EU, the USA and India. In order to provide adequate safeguards for the transfer of such personal data, cross-border data transfer agreements incorporating standard clauses of the European Commission have been signed between Michelin and its sub-processors. Transfers within the Michelin Group may also take place and are governed by the Michelin Group's Binding Corporate Rules which have been validated by the French Data Protection Authority (available at [www.michelin.com](http://www.michelin.com)).

**15.2.4** To the extent dictated by applicable mandatory law, data subjects shall benefit, under the conditions stipulated by law, from a right of access, rectification, portability, restriction of processing, opposition for legitimate reasons, and deletion. Data subjects seeking to exercise their rights shall contact Michelin. If the data subject's requests are unsatisfied, they may file a complaint with the relevant data protection authority.